



## Philatelic Marketplace with Clark Frazier

### Course Description

Prepare to navigate the maze of valuing, buying, and selling stamps and philatelic material with Clark Frazier, APS Summer Seminar instructor since 2006. Learn how to determine the value of philatelic collectibles — from items already in your collection to material that you're interested in buying or selling. Students will engage in hands-on practice of information presented. U.S. material is primarily used with applications for the buying and selling of worldwide stamps. Whether you are a beginner, advanced collector, have aspirations of becoming a dealer, or you are a full time dealer already, this course is for you.

### Instructor Bio

#### Clark Frazier, Redmond, WA

Clark is an American Philatelic Society instructor of philatelic marketplace, buying and selling on the internet, and fakes/forgeries courses. After graduating from MIT for a Master of Science degree in Transportation, he currently works for Microsoft. He has developed some rail/truck freight diversion models for the US Department of Transportation and then started working with large scale databases for stock trading, military intelligence and marketing for email targeting. He has a side career as a philatelic dealer of better United States stamps.

Clark's philatelic activities include: member and auctioneer of the Collector's Club of Seattle; long-time member of the United States Stamp Society; life member of the APS and a Vooy's Fellow and Tiffany donor; ASDA and USPCS member; member of the Collector's Club (New York). His specializes in the Washington-Franklin issue and expertizes early 20<sup>th</sup> century US stamps for the American Philatelic Society. His collecting interests include US paper varieties, grills including Peru Grills. He is researching the use of computers for expertizing and has developed techniques for spotting fakes and forgeries from scans.

Other interests include classical music, opera, digital photography, and travel. He was fortunate to have been able to travel to a number of international destinations including Japan, Hong Kong, China, the Soviet Union, East Germany, Czechoslovakia, Yugoslavia, Bulgaria, Costa Rica, Chile and Paraguay.